AI Account-Intelligence Practice

Project summary — Matt Cox, HPE enterprise accounts / SFM AI LLC

Matt Cox designed and built a private AI fleet on hardware he assembled himself, and turned it into an account-intelligence practice for Fortune 500 enterprise accounts.

In about four months, the system surfaced roughly **$42M of qualified pipeline** across his accounts. Two colleagues working on the same system closed **$4.7M** and about **$440K** respectively in the same period.

The practice is now the basis of Orbit, the account-intelligence product of SFM AI LLC, his AI services and software company.
